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Strategic IT Services

vCIO and vCISO leadership, without the executive salary.



Strategy, security, and compliance leadership on a fixed fee.

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Executive Summary



Most small and mid-sized businesses can't justify a full-time CIO or CISO, yet they face the same pressures: aligning IT to growth, managing risk, and staying compliant.

Hermetic Networks' Strategic IT Leadership program delivers that guidance through Virtual CIO and Virtual CISO services - the structure, foresight, and accountability of an in-house executive team, without the full-time cost.

The vCIO aligns IT with business priorities: turning goals into technology roadmaps, managing budgets and vendors, and keeping systems in step with growth.

The vCISO owns security and compliance: governance frameworks, written policies, and risk measured through continuous assessment.

What you get: a written technology roadmap, documented security policies, and a quarterly review with your leadership team.

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vCIO

Long-term planning and operational excellence

A Virtual CIO (vCIO) acts as your organization's technology strategist and executive advisor. While your IT team manages the day-to-day, the vCIO ensures every system, process, and investment supports your long-term business objectives. This role bridges the gap between leadership and technology—helping you make informed decisions, control costs, and prepare for growth with confidence.

Core Functions

- IT strategy and roadmap
- Annual budgeting and lifecycle planning
- Cloud and infrastructure modernization
- Vendor and contract management
- Governance and policy development
- Business continuity and disaster recovery planning

vCISO

Security, governance, and resilience.

A Virtual CISO (vCISO) serves as your organization's security leader—providing executive-level oversight of cybersecurity strategy, policies, and risk without the cost of a full-time hire. The vCISO works alongside business and IT leadership to identify vulnerabilities, strengthen defenses, and ensure your organization meets regulatory and insurance requirements. This role transforms security from a checklist into a measurable business discipline.

Core Functions

- Security risk assessments
- Written Information Security Program (WISP)
- Compliance readiness (NIST, CIS, ISO, GLBA)
- Incident response and testing
- Vendor risk management
- Employee security awareness oversight

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Why It Matters

Modern organizations can no longer separate technology from risk. Every strategic initiative—whether it's adopting cloud services, improving remote access, or managing client data—relies on systems that must be secure, available, and compliant. When technology decisions are made without executive oversight, the result is often reactive spending, inconsistent security controls, and increased exposure to both operational and regulatory risks.





01

Cyber insurance requirements have evolved.

Insurers now demand evidence of multi-factor authentication, endpoint detection, documented incident response plans, and regular risk assessments before issuing or renewing policies.

02

Regulatory enforcement is intensifying.

Frameworks like FTC Safeguards, GLBA, HIPAA, and state-level privacy laws now hold business owners directly accountable for protecting customer and employee information.

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Our Approach

01



Discovery & Assessment

We begin by understanding your business objectives, technology environment, and risk posture. Through interviews, audits, and data review, we identify what's working, what's vulnerable, and where alignment between IT, security, and business strategy is missing.

Planning, Execution, & Oversight

We translate insights into a clear, prioritized roadmap. Each initiative—whether infrastructure modernization, policy development, or compliance readiness—is scoped, budgeted, and tracked against measurable outcomes. We oversee implementation to ensure consistency and accountability.

02



03



Governance & Improvement

We maintain ongoing oversight through quarterly reviews, security reporting, and roadmap updates. As your organization grows and threats change, we refine strategy and controls to sustain performance, compliance, and resilience.

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Pricing

Monthly vCIO Services	Price
Essential: 5 hours	$1,500
Growth: 10 hours	$2,700
Strategic: 20 hours	$4,800

Monthly vCISO Services	Price
Essential: 5 hours	$2,000
Growth: 10 hours	$3,600
Strategic: 20 hours	$6,400

Next Step

A 30-minute scoping call. We review your current environment, compliance obligations, and growth plans, then recommend a tier. No cost, no obligation.

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Hours renew on a monthly basis and may be flexibly applied toward strategic planning, policy development, or vendor oversight as priorities shift. Additional hours beyond the contracted tier are billed at the same effective hourly rate. Clients who commit to an annual agreement receive an additional 10% discount on monthly fees. Onsite meetings and travel, when required, are billed